

# Reimbursement Services

**BREATH  
+ DEPTH™**

In today's healthcare environment, receiving the revenue to which you are entitled is critical to maintaining profitability. BESLER Consulting has long been at the forefront of national reimbursement issues, securing millions of dollars in additional reimbursement through legislation and appeals. In addition, BESLER Consulting's reimbursement expertise encompasses all aspects of healthcare facility reimbursement, with a strong concentration in Medicare and Medicaid.

BESLER Consulting offers a reputation for quality and attention to detail, combined with a team approach. Our areas of expertise include the following:

- Medicare/Medicaid cost report preparation/review/analysis;
- Medicare/Medicaid appeal/reopening preparation/review/analysis;
- Medicare/Medicaid regulatory review for all types of healthcare facilities, including such issues as:
  - DSH
  - IME/GME
  - Wage Index
  - Bad Debts
  - Provider-based Determinations
- State subsidy review/analysis;
- Revenue and expense budget preparation/review/analysis;
- Other financial analysis includes the following:
  - Hospital Distinct Part Unit review/implementation
  - Service Changes—Medicare/Medicaid implications, including preparation of CMS-855
  - Monthly Revenue and Profitability Analysis
  - Case Mix Analysis
  - Reserve Analysis

BESLER Consulting offers its clients an unparalleled depth of knowledge and breadth of experience. The BESLER Consulting Reimbursement Team of experts will identify additional reimbursement opportunities and guide you through the process of obtaining the revenue.

## Testimonial

"They are result-oriented, more visionary and they are more out-of-the-box thinkers than the other firms, especially with DSH. That was very innovative, especially when the powers-that-be thought the possibilities of DSH were so remote. They also assisted us with denial appeals from managed care organizations, allowing us to realize all the revenue to which we were entitled. This, in turn, helps fund services so we can increase patient care."

*Grant Leidy  
Chief Financial Officer  
Deborah Heart & Lung Center*



**BESLER  
CONSULTING**  
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