

## **NEWS RELEASE**

### **BESLER HELPS PROVIDERS PREPARE FOR RECOVERY AUDIT CONTRACTORS**

*Three New Jersey providers look to the firm for RAC readiness*

(PRINCETON, NJ, October 2, 2008) – BESLER Consulting, a leading financial and operational consultancy to healthcare providers, is rolling out a proprietary readiness program to help hospitals and health systems prepare for encounters with Recovery Audit Contractors (RAC).

With the Centers for Medicare & Medicaid (CMS) launching a permanent and nationwide program involving contingency-paid independent contractors to recoup reimbursement overpayments, BESLER Consulting has developed a comprehensive program designed to help providers not only prepare for audits but to provide them with services to proactively identify and correct problematic and targeted risk areas. Building upon BESLER Consulting's extensive experience with compliance, revenue cycle and healthcare operational improvement initiatives, the RAC Readiness Program goes beyond the traditional model of analysis and reporting. Recently, three major New Jersey-health systems have engaged BESLER Consulting for its RAC preparedness services.

"Our approach is unique in that we know the areas the RACs are most likely to focus on," reports Brian Sherin, President and CEO. "We're able to sit across the desk from our clients and tell them pretty much what the hot buttons are likely to be. We go even further in making

recommendations to correct those problems in advance of a possible visit for a RAC contractor."

Mandated by the Congress and the Balanced Budget Act of 2004, the RAC program was initiated three years ago as a demonstration in three states – Florida, California and New York. RACs returned \$980 million in overpayments to the Medicare Trust Fund, according to CMS officials.

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*About BESLER Consulting*

Founded in 1986 to offer reimbursement services to acute care hospitals, BESLER Consulting today provides consulting expertise in many other areas including coding, revenue cycle management, health information, compliance, accreditation, clinical staffing and interim management in a variety of provider settings.

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